

Regional Sales Rep.

Eastern NC & SC Market

McGee Cadd Reprographics Printing Equipment is seeking a highly motivated Sales Rep to join our team.

About Us:

McGee Cadd Reprographics, a leading supplier of Wide Format and Small Format Printing/Plotting Equipment, Supplies and Reprographic work with locations in North Carolina and South Carolina serves diverse industries including Design, Education Construction, Manufacturing, Medical, Federal, State and local Governments. McGee Cadd Reprographics is dedicated to offering unsurpassed Quality and Service second to none.

Responsibilities:

- Work with staff of experienced and talented team members
- Strive to be number one in the market place.
- Must be able to Prospect, Contact, Qualify, Present, Handle Objections, Close and Follow Up.
- Sales Rep to represent a one stop solution for equipment sales/rental &/or Reprographic work for customer needs
- Introduce new technology reducing capital cost, service while increasing capabilities and quality.
- Coordinate the sale of equipment, Installation, training, service agreements, supplies, services, and support
- Achieve Sales Goals for the territory represented

Requirements:

- Two years of Business to Business Sales experience
- Proven track record of success exceeding sales Goals
- Be in business for self Managing time and territory
- Live in Eastern NC or SC
- Good condition dependable and reliable sales vehicle.

What We Offer:

- Compensation Package to exceed 100K/yr
- Training
- Industry's Top Equipment with Brand Recognition
- Opportunities for professional growth and development
- Collaborative and dynamic work environment.
- Holidays, two weeks vacation, one week sick leave & school involvement leave

How to Apply:

If You're a creative and a driven Sales Person looking for a new challenge, submit an application and salary requirements via the "SUBMIT" button or email to mcgee01@mcgee-cadd.com or apply in person with application and salary requirements to any McGee Cadd Reprographics and Printing Equipment Location.